

The logo for SAP S/4HANA movement, featuring the text "SAP S/4HANA" in yellow and "movement" in white, with a colorful geometric icon to the right.

SAP S/4HANA[®]
movement

SAP S/4HANA Value Starter Engagement **Result Document**

Q3, 2020

PUBLIC

THE BEST RUN 

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1

Define your priorities

Strategic objectives

2

Identify Improvements

Key value drivers & scenarios

3

Sketch the Future

Future SAP Product MAP

4

Build the Case

Assessing the incremental financial benefit

5

Plan the Change

Your transition preference

6

Next Steps

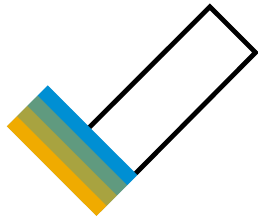
Follow on actions



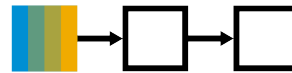
Intro to this report

SAP S/4HANA Value Starter

What is this document?



This document is a summary of your customer specific Value Starter results



The output in this document is based on the discussion points during the interactive sessions. More content is available in the relevant tools*



Details and documentation can be found in your customer specific sharepoint*

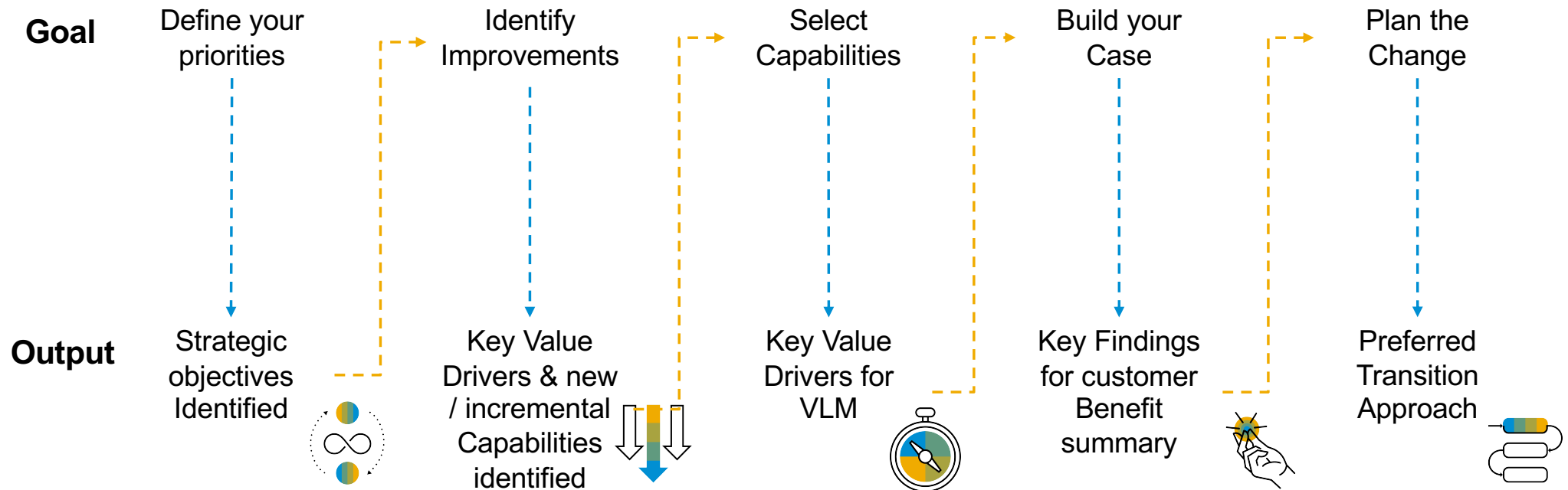
SAP S/4HANA Value Starter

Overall methodology and Approach

SAP S/4HANA Value Starter Program

helps customers to understand

WHY move to **SAP S/4HANA**





1

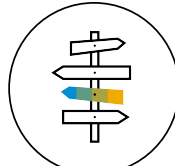
Define your priorities
Strategic objectives

Driving Sustainable Growth and Operational Excellence for eByke Motors Through a Strong Digital Core Based On S/4HANA



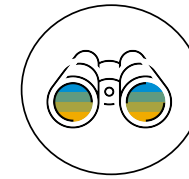
INDUSTRY SITUATION

- To optimize the existing business, automotive manufacturers riding the disruption that is reinventing the mobility industry
- Challenge is to sharpen the core competencies while increasing the pace of innovation, integrating with technology partners and transforming their interaction with consumers through new business models



PRIORITIES FOR EBYKE MOTORS






- eByke's strategy is focused on:
 - Driving sustainable growth new development of gasoline and electric vehicles
 - Operational efficiency with smart/industry4.0 factories for enabling personalized products
 - Focus on liabilities/debt management
- While doing so eByke need to improve key operational metrics compared to peers:
 - Improve revenue growth
 - Control cost & expand margin
 - Improve asset efficiency



DIGITAL CORE CAPABILITIES

- Based on our Outside-In assessment, we believe S/4HANA solution can augment eByke's value chain in the following areas.
 - Faster pace of innovation
 - Improve operations, logistics and quality management
 - Improve customer experience and service delivery
- Your peers –Osram Continental, Volkswagen Sachsen, Minda Industries – have realized business value through S/4HANA
- We have outlined the next steps you may undertake in this value journey to achieve your strategic goals such as deeper value assessment & planning

SAP S/4HANA Can Play An Important Role In Helping eByke Motors Improve Critical KPIs And Transform Its Business...(1/2)

<div>Value Drivers</div>  <div>Accelerate revenue growth</div>  <div>Cost control & margin improvement</div>  <div>Improve asset efficiency</div>  <div>Better manage liabilities</div> 	Asset Management	Finance	Sourcing & Procurement	R&D/Engineering	Manufacturing & Logistics	Sales	Service
		Reduce revenue lost due to poor contract management by managing processes related to the governance of legal content, including full traceability of all legal transactions and documents (Sol. Cap: Legal Content Management)		Increase revenue from new products/services by enabling decision-makers to identify the more feasible initiatives (Sol. Cap: Portfolio Management)	Reduce time to market for new products by creating dramatic efficiencies that accelerate innovation and expedite production operations (Sol. Cap: Manufacturing Engineering)	Reduce order fulfillment lead time by managing vehicle distribution and accelerating sales fulfillment (Sol. Cap: Vehicle Sales & distribution Management)	Increase service revenue by ensuring timely billing and tracking of revenues for provided services (Sol. Cap: Service Billing)
	Reduce asset maintenance cost by implementing preventive or condition-based maintenance strategies (Sol. Cap: Maintenance Execution)	Reduce finance cost- by providing a holistic view of the drivers of cost and the causes of underperformance (Sol. Cap: Overhead Cost Management)	Improve sourcing savings on direct spend by increasing buying power by bundling purchase requirements across the organization (Sol. Cap: Central Purchasing)	Optimize research and development expense by providing intuitive usability and embedded KPI reports (Sol. Cap: Project Management)	Reduce total manufacturing cost by streamlining all pre- and post-production process steps, down- and wait-times are reduced (Sol. Cap: Production Execution)	Reduce sales cost by enabling configuration rules and checks (Sol. Cap: Vehicle Ordering and Administration)	Reduce service and support cost by connecting billing and payment with service delivery (Sol. Cap: Vehicle Ordering and Administration)
	Reduce unplanned downtime or outages by providing easy access to all details required to manage malfunctions on mobile devices (Sol. Cap: Maintenance Execution)	Reduce days sales outstanding by taking a strategy-based approach to prioritizing customers for collections activities (Sol. Cap: Collections Management)				Reduce days in inventory by allocating vehicles to fulfill dealer orders (Sol. Cap: Vehicle Sales and Distribution)	
		Improve days payable outstanding by enabling effective liquidity planning by updating cash management records with invoice data (Sol. Cap: Accounts Payable)				Improve On-Time Delivery Performance Increase Sales Force Efficiency	

SAP S/4HANA Can Play An Important Role In Helping eByke Motors Improve Critical KPIs And Transform Its Business...(2/2)

Value Drivers ↓	Finance	Supply Chain	Marketing... (1/2)	Marketing...(2/2)
Accelerate revenue growth ↑↑↑			<p>Reduce customer churn by giving customers consistent, accurate pricing data across channels and integrating campaign and contract pricing (Sol. Cap: Price Management)</p> <p>Increase conversion of leads qualified by delivering compelling sales quotations quickly and accurately (Sol. Cap: Sales Quotation Management)</p>	<p>Reduce customer churn by using accurate real-time data to identify the best candidates for targeted offers (Sol. Cap: Audience Targeting and Segmentation)</p>
Cost control & margin improvement 💰	<p>Reduce finance cost by increasing visibility into related costs for joint venture and partner billing (Sol. Cap: Joint venture accounting)</p>	<p>Reduce revenue loss due to stock-outs by replenishing inventory based on customer demand and reducing shortages across the supply chain (Sol. Cap: Demand-Driven Replenishment)</p> <p>Improve demand forecast accuracy by allowing sales and supply chain planners to collaborate effectively (Sol. Cap: Demand Planning for Configurable Products)</p>	<p>Optimize digital marketing spend by launching precise social marketing and tracking results in real time to quickly adapt your marketing strategy (Sol. Cap: Market Development Funds)</p> <p>Optimize digital marketing spend by enabling trigger-based marketing with personalized content stored and designed at a central repository for real-time response (Sol. Cap: Campaign Management and Optimization)</p>	



SAP Has Identified Critical Areas Where Value Can Be Created For eByke Motors

Key performance indicators	Lagging peer	eByke Motors		Leading peer
Revenue growth (% YOY)	Ford	(1.2)	5.9	39.4 Tesla
COGS (% YOY)	Ford	91.9	79.1	70.7 Volkswagen
SG&A expense (% of revenue)	Tesla	10.7	10.0	5.9 Toyota
Asset turnover ratio (=Revenue/PPE)	Tesla	1.23	2.77	2.91 Toyota
Days sales outstanding – DSO (days)	Ford	143	88	17 Tesla
Days in inventory – DII (days)	Volkswagen	104	38	31 Ford

Opportunity Areas for eByke Motors



Accelerate revenue growth



Cost control and margin improvement



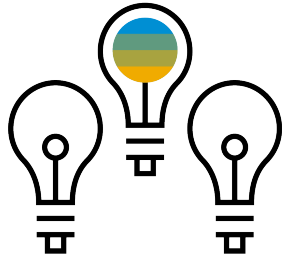
Improve asset efficiency

Source: Copyright 2019 FactSet Research Systems Inc. All rights reserved.

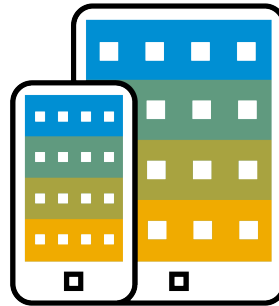
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Define your priorities

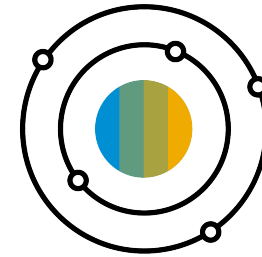
strategic objectives for S/4HANA



Embedded real-time insight and analytics



Intuitive role-based User Experience

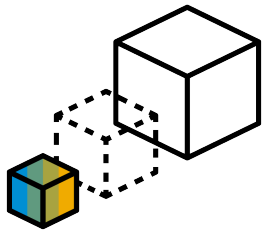


Best Practice processes, reduced customisations and native integration to SAP solutions



Define your priorities

Strategic objectives for your lines of business



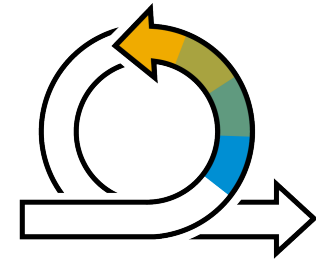
Lines of Business



Need for differentiation



Happiness with the existing solution

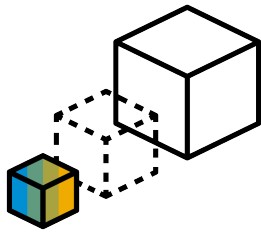


Radicality of future change

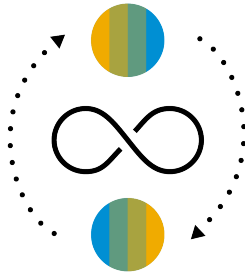
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Finance	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Manufacturing	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Sales	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Sourcing and Procurement	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Supply chain	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>

Define your priorities

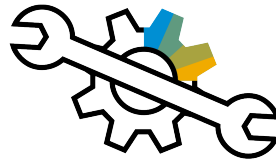
strategic objectives of your IT strategy



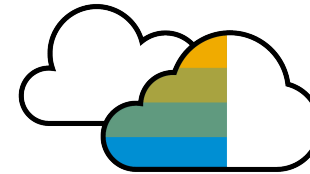
Lines of Business



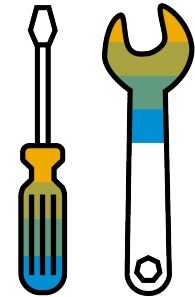
Innovation



Customization



Cloud preference



**New approaches to
Development tools
and middleware**

Asset Management



Finance



Manufacturing



Sales



Sourcing and Procurement



Supply chain





2

Identify Improvements

Key value drivers & scenarios



Your Recommended SAP S/4HANA Business Scenarios

Line of Business Finance

The below information is based on the results of the Business Scenario Recommendations Report. Further investigation into the relevant capabilities should be carried out.

Incremental Value based on your Current Usage

Financial Accounting
Sales Billing
Sales Order Management and Processing
Delivery Management
Accounts Receivable
Product Costing
Accounts Payable
Cash and Liquidity Management
Entity Close
Profitability Analysis
Overhead Cost Management

Additional Value based on New Capabilities

Financial Reporting
Cash Management
Collections Management
Commodity Sales
Convergent Invoicing
Corporate Close
Credit and Collection Management
Credit Evaluation and Management
Debt and Investment Management
Dispute Resolution
Financial Risk Management
Financial Shared Services Management
Joint Venture Accounting
Financial Customer Care

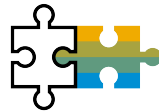
Selected Business Scenario to Optimize Finance

Sales Billing



Purpose

- Manage the complete sales order lifecycle for faster billing with less administrative effort
- Integrate the billing management process into your business with features that streamline the order-to-cash process, reduce errors, and improve customer satisfaction
- Reduce days-sales-outstanding and improve overall cash flow while lowering administration costs with automated billing and invoicing functions



Benefits

- Improve customer satisfaction by reducing billing errors
- Improve invoice processing FTE efficiency by automating routine tasks and providing intuitive role-based applications
- Increase process flexibility by using predefined interfaces

Value Drivers



Reduce Days Sales Outstanding

Selected Business Scenario to Optimize Finance

Sales Billing



Functional changes

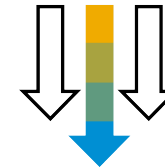
- Integration with SAP digital payments add-on to enable electronic and digital payments
- Standard API-enabling access and integration



User experience improvement

- SAP Fiori-based user experience across all process steps
- Role with new, dedicated SAP Fiori apps:
 - Billing Clerk
 - Sales Manager
- For additional information on roles and apps, visit the SAP Fiori apps reference library.

Value Drivers



Reduce Days Sales Outstanding

[SAP Road Maps for innovations related to the Sales Billing \(S/4 OP\)](#)

Your Recommended SAP S/4HANA Business Scenarios

Line of Business Sales



The below information is based on the results of the Business Scenario Recommendations Report. Further investigation into the relevant capabilities should be carried out.

Incremental Value based on your Current Usage

Sales Billing

Sales Order Management and Processing

Delivery Management

Sales Master Data Management

Price Management

Available to Promise

Sales Monitoring and Analytics

Sales Rebate Management

Advanced Available to Promise

Account and Contact Management

Activity Management

Opportunity Management

Sales Lead Management

Additional Value based on New Capabilities

Complaints Management

Sales Contract Management

Claims, Returns, and Refund Management

Sales Quotation Management

Inventory Analytics and Control

Solution Billing

Transportation Management

Selected Business Scenario to Optimize Sales

Sales Order Management and Processing



Purpose

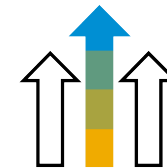
- Integrate order management and processing, from order to shipment and from billing to booking revenue, with a high-performance, real-time solution
- Support frictionless order processing from quote to cash
- Gain clear visibility by capturing sales data from multiple channels
- Enhance efficiency and security with role-based access to information
- Reduce days sales outstanding and boost overall sales effectiveness with a streamlined order management process



Benefits

- Increase process flexibility by using predefined interfaces
- Increase sales force efficiency by providing a streamlined and predefined order management process
- Reduce customer churn by improving transparency into the status of orders and accelerating order execution
- Reduce order management cost by enabling back-office sales employees to work more efficiently with role-based, insight-to-action cockpits

Value Drivers



Improve On-Time Delivery Performance



Increase Sales Force Efficiency

Selected Business Scenario to Optimize Sales

Sales Order Management and Processing



Functional changes

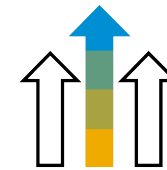
- Provision of credit management functionality for sales now with the SAP Credit Management application included in SAP S/4HANA Enterprise Management
- Foreign trade function now part of SAP S/4HANA for international trade; provision of basic letter of credit function by integration with the SAP Treasury and Risk Management* application; and advanced letter of credit function covered by SAP Treasury and Risk Management*
- Provision of revenue recognition functionality for sales now with revenue accounting functionality
- Unified customer experience thanks to native integration with SAP C/4HANA**; low-touch order using exception-based order management
- Prediction of delivery delay with embedded machine learning capability
- Standard API-enabling access and integration



User experience improvement

- SAP Fiori-based user experience across all process steps
- Role with new, dedicated SAP Fiori apps:
 - Internal Sales Representative
- For additional information on roles and apps, visit the SAP Fiori apps reference library.

Value Drivers



Improve On-Time Delivery Performance



Increase Sales Force Efficiency

** Additional installation and licence

[SAP Road Maps for innovations related to the Sales Order Management and Processing \(S/4 OP\)](#)



3

Sketch the Future

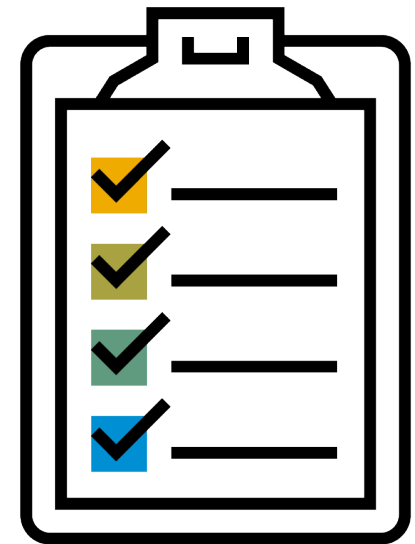
Future SAP Product MAP

Sketch your Product Map

Results Day 3

Access your individual Product Map

- [Link to customer Product Map \(eByke for Dry Run\)](#)
 - Login with your personal S-User
 - Amend your Product Map



Sketch your Product Map

Selected Value Driver - Reduce finance cost 1/2

Related Capabilities (26)	Rationalization - "Reduce finance cost..."
Accounts Receivable with Automated Line Item Matching (S/4 OP)	by automating postings and enabling self-service, mobile access to key account receivables information
Cash and Liquidity Management (S/4 OP)	by effective exception handling enabled by a high degree of process automation and monitoring capabilities
Cash Management (S/4 OP)	by effective exception handling enabled by a high degree of process automation and monitoring capabilities
Collections Management (S/4 OP)	by improving productivity of collection agents: prioritizing work to providing access to relevant customer service tools
Convergent Invoicing (S/4 OP)	by consolidating invoices and billing items from multiple lines of billing
Corporate Close (S/4 OP)	by automating and enabling group reporting and consolidation
Credit Evaluation and Management (S/4 OP)	by automating credit evaluation and limit-setting processes and using workflow to accelerate remaining manual activities
Debt and Investment Management (S/4 OP)	by automating transaction posting and position reporting in the general ledger
Dispute Resolution (S/4 OP)	by automating dispute creation and resolution while enabling self-service access to key account receivables information
Enterprise Contract Management and Assembly (S/4 OP)	by simplifying contract creation with legal transaction, flexible predefined context, and automated predefined content
Entity Close (S/4 OP)	by enabling automated, highly efficient closing tasks supported by single source of truth
Expense Management (Concur)	by reducing time to enter, categorize and approve expenses reports and purchasing card reconciliation
Expense Report Auditing (Concur)	by reducing time to audit and approve expenses reports, purchasing card reconciliation, and invoice approvals

Sketch your Product Map

Selected Value Driver - Reduce finance cost 2/2

Related Capabilities (26)	Rationalization - "Reduce finance cost..."
Financial Accounting with intelligent GR/IR Account Reconciliation (S/4 OP)	by enabling real-time insights into open goods and invoice receipts for accounting and procurement organizations
Financial Reporting (S/4 OP)	by using predefined reports and configurable tools to analyze financial data in real time with granular drill down at the lowest level
Financial Risk Management (S/4 OP)	by automating reporting and using risk scenarios to create real-time hedging strategies
Financial Shared Services Management (S/4 OP)	by facilitating business process automation, process integration across business systems, and shared services delivery processes
Joint Venture Accounting (S/4 OP)	by increasing visibility into related costs for joint venture and partner billing
Overhead Cost Management (S/4 OP)	by providing a holistic view of the drivers of cost and the causes of underperformance
Payments and Bank Communications (S/4 OP)	by providing integrated bank account management capabilities that are linked to payment approvals and rule-based workflows
Product Costing (S/4 OP)	by enabling effective calculation of cost of goods manufactured and sold at each step of the production process
Profitability Analysis (S/4 OP)	by enabling what-if analysis to determine budget scenarios throughout the year
Real-Time Reporting and Monitoring (S/4 OP)	by accessing data including on-time delivery, price, and quantity accuracy
Sales Billing (S/4 OP)	by automating routine tasks and providing intuitive, role-based applications
Solution Billing (S/4 OP)	by enabling an efficient solution billing process and improving the accounts receivable process
Travel Spend Visibility (Concur)	by enabling tax groups insight into travel plans, ensure appropriate VAT reclaim

Sketch your Product Map

Selected Value Driver - Reduce days sales outstanding

Related Capabilities (7)	Rationalization - "Reduce days sales outstanding..."
Accounts Receivable with Automated Line Item Matching (S/4 OP)	by providing insight into outstanding and overdue customer positions, identifying accounts to prioritize for contacts
Collections Management (S/4 OP)	by taking a strategy-based approach to prioritizing customers for collections activities
Convergent Invoicing (S/4 OP)	by making bills easier to understand to ensure prompt payment without disputes
Credit and Collection Management (S/4 OP)	by automating, continuously analyzing, and optimizing credit scoring and collections strategies
Credit Evaluation and Management (S/4 OP)	by automating, continuously analyzing, and optimizing credit scoring and collections strategies
Dispute Resolution (S/4 OP)	by having a single source of truth regarding dispute management with documented resolution history for prompt action
Solution Billing (S/4 OP)	by reducing both the bill-creation time and customer complaints



4

Build the Case

Assessing the incremental financial benefit

Linking eByke_PoV_CustSpecificVLM's Vision to the Value of SAP



eByke_PoV_CustSpecificVLM Vision & Strategic Priorities

eByke_PoV_CustSpecificVLM's vision is to position the company as a **leading automotive company by providing smart mobility vehicles and offerings to meet customer needs.**

To achieve its vision
eByke_PoV_CustSpecificVLM is focusing on:

- **Collaborative smart vehicle development**
- **Digitalization of end to end processess**
- **Enabling smart mobility business models**



How can SAP Help

By partnering with SAP,
eByke_PoV_CustSpecificVLM can streamline the following processes and accelerate its journey towards achieving its vision:

- **Asset Management**
- **Finance**
- **Human Resources**
- **Manufacturing**
- **Marketing**

SAP can help eByke_PoV_CustSpecificVLM in accelerating the journey to the intelligent enterprise.



Business Benefits

eByke_PoV_CustSpecificVLM can realize significant benefits through process improvements:

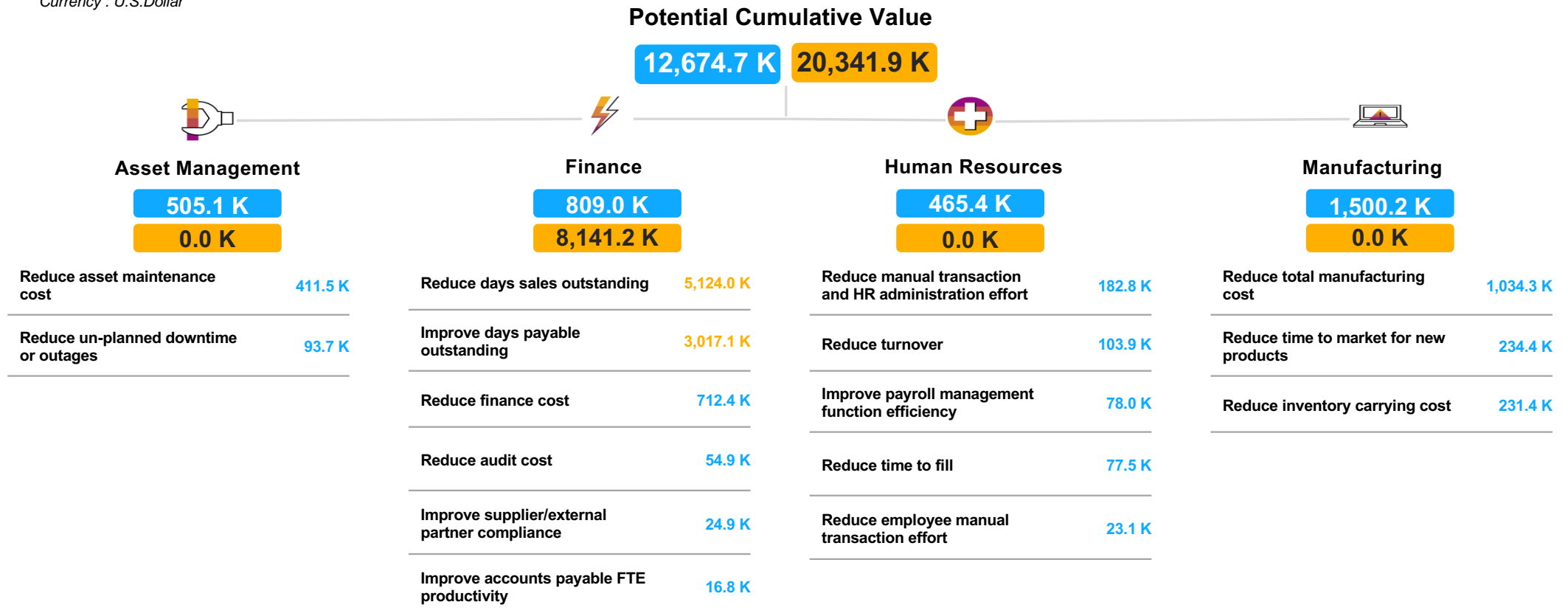
- **12,674.7 K** in annual recurring benefits
- **20,341.9 K** in one-time benefits

This analysis elaborates on the potential benefits that SAP solutions can enable for eByke_PoV_CustSpecificVLM.

*The steady state benefit represents the potential benefit that can be gained in an year by considering 100% realization for the value driver

eByke_PoV_CustSpecificVLM Can Realize Significant Benefits

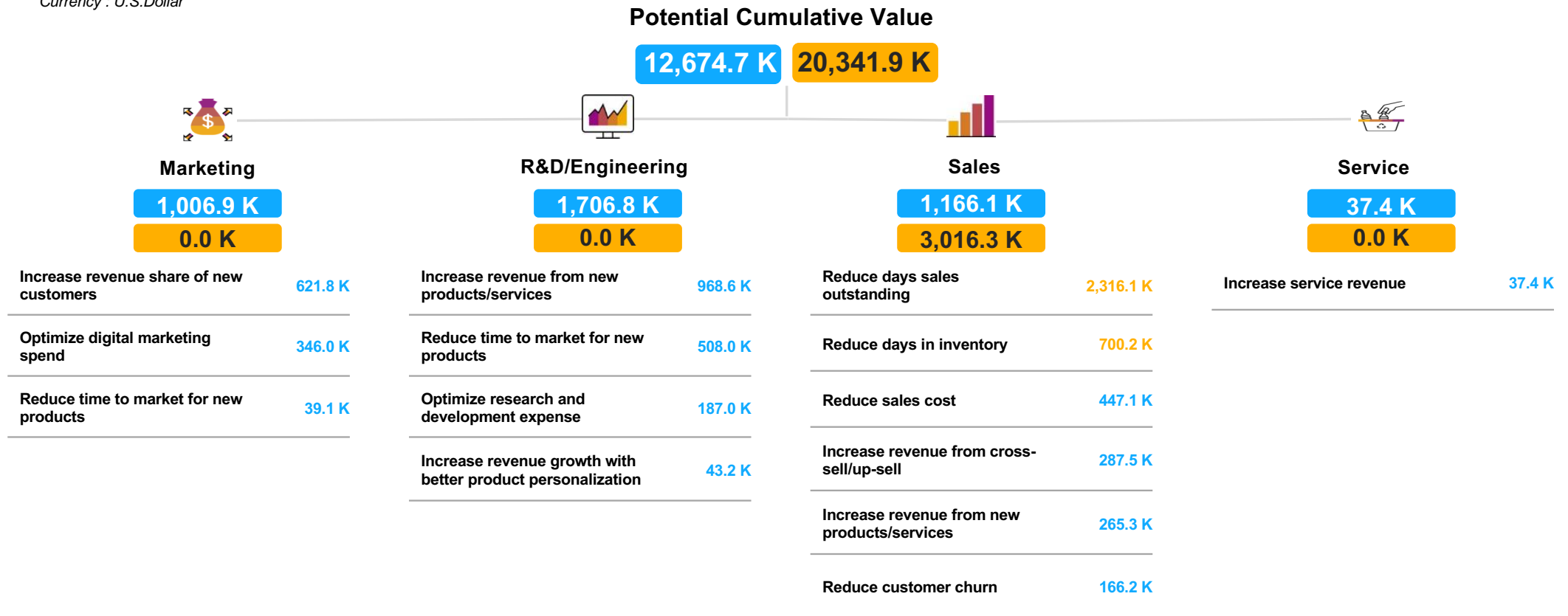
Currency : U.S.Dollar



Note: The steady state benefit represents the potential benefit that can be gained in an year by considering 100% realization for the value driver

eByke_PoV_CustSpecificVLM Can Realize Significant Benefits

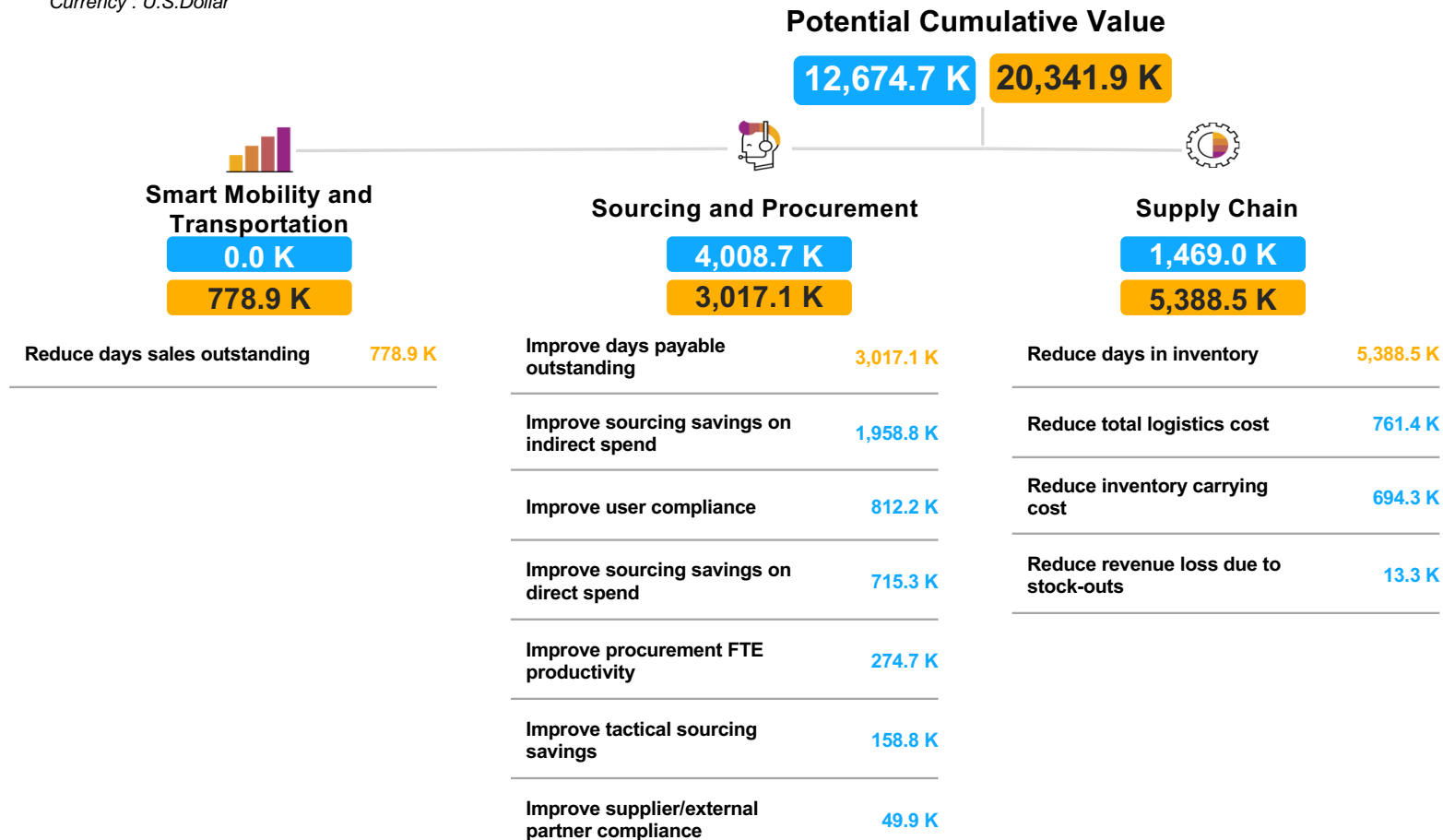
Currency : U.S.Dollar



Note: The steady state benefit represents the potential benefit that can be gained in an year by considering 100% realization for the value driver

eByke_PoV_CustSpecificVLM Can Realize Significant Benefits

Currency : U.S.Dollar

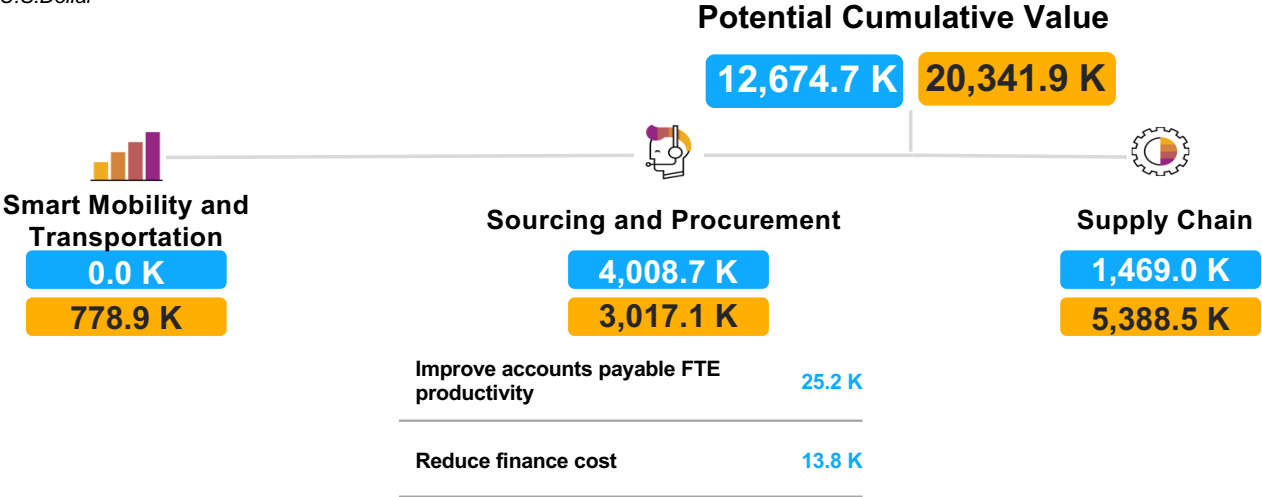


Note: The steady state benefit represents the potential benefit that can be gained in an year by considering 100% realization for the value driver

eByke_PoV_CustSpecificVLM Can Realize Significant Benefits

● Recurring benefits ● One-time benefit

Currency : U.S.Dollar



Note: The steady state benefit represents the potential benefit that can be gained in an year by considering 100% realization for the value driver



5

Plan the Change

Your transition preference

Plan the Change

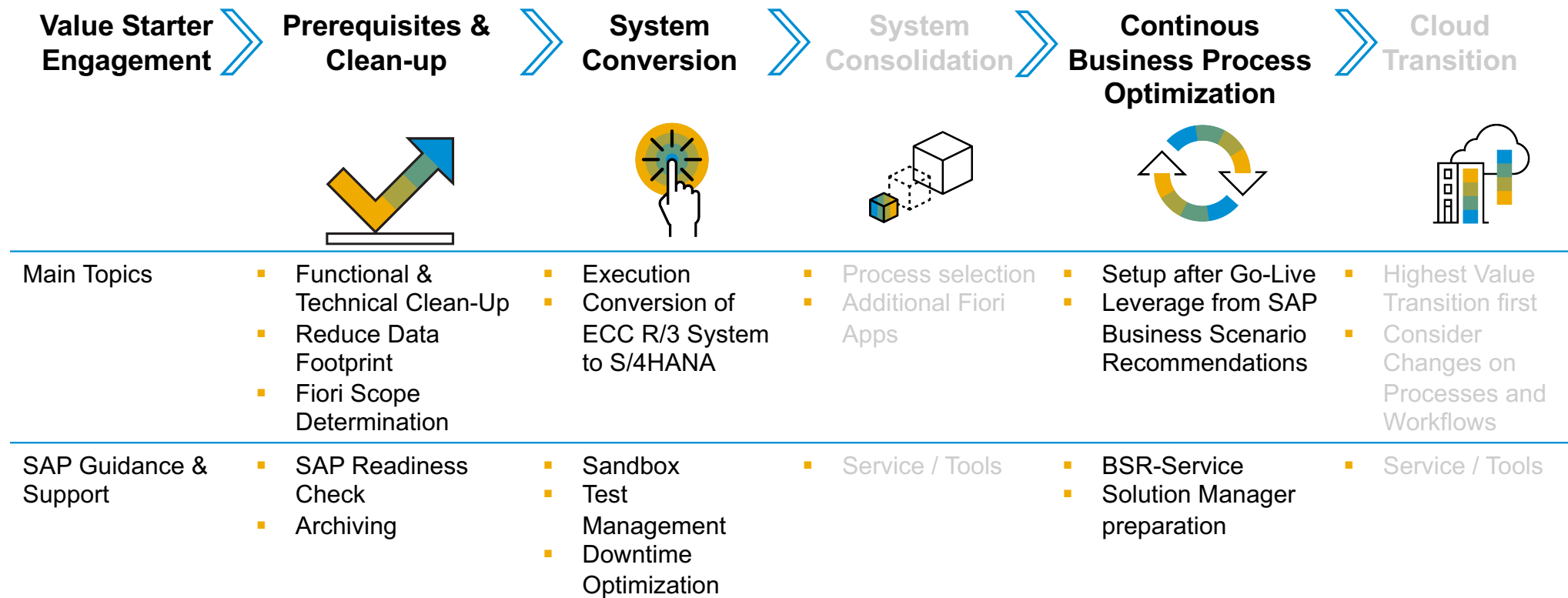
Questions influencing the choice of the transition scenario to SAP S/4HANA



	Do your current business processes support long-term strategy of the company?		
	Yes	Unsure	No
	Can you adopt the Best Practices to modernize Core Business Process?		
	No	Unsure	Yes
	Is your project funded by the IT department?		
	Yes (IT funding)	Mixed Funding	No (Business Funding)
	Is Landscape consolidation a key value driver for SAP S/4HANA adoption?		
	No	Unsure	Yes
	Do you require previous transactional data to be available in SAP S/4HANA?		
	Yes	Unsure	No
	Can you move to SAP S/4HANA in a one-step procedure?		
	Yes	Unsure	No
	Do you have a large number and/or very complex interfaces to other systems?		
	Yes	Unsure	No
	Can your company sustain a multiyear innovation plan with incremental innovations?		
	Yes	Unsure	No

Technical Improvement Pattern

Main Project Phases





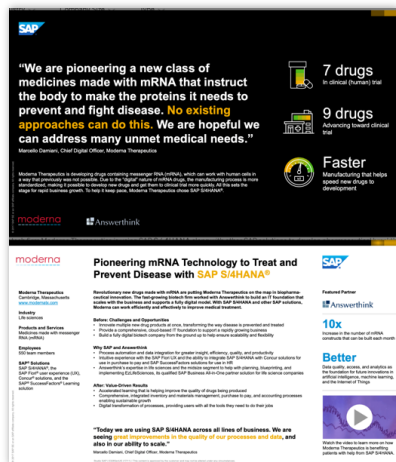
Next Steps

Follow on actions

Explore S/4HANA

See how S/4HANA can help your business accelerate growth

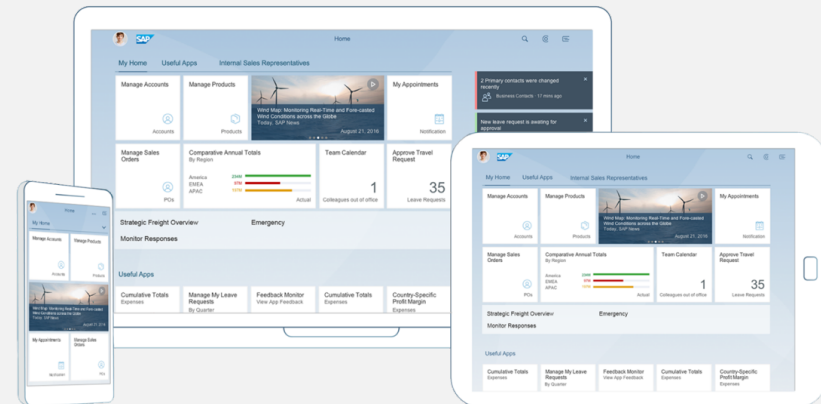
S/4HANA Customer Story Finder



Find out how organizations that have made the shift to an intelligent ERP system are realizing remarkable results.

More on the [SAP S/4HANA Customer Story Finder](#)

S/4HANA Fiori Library



Explore, plan and implement SAP Fiori, the latest user experience from SAP including all relevant content for the SAP Fiori launchpad

Check out [Fiori Lighthouse scenarios](#)

S/4HANA Trials

Experience SAP S/4HANA in the cloud or on-premise first-hand to see the benefits of the world's first intelligent ERP

Start your S/4HANA trial [here](#)

Prepare for the S/4HANA

Evaluate both technical and process related aspect of the S/4HANA Adoption

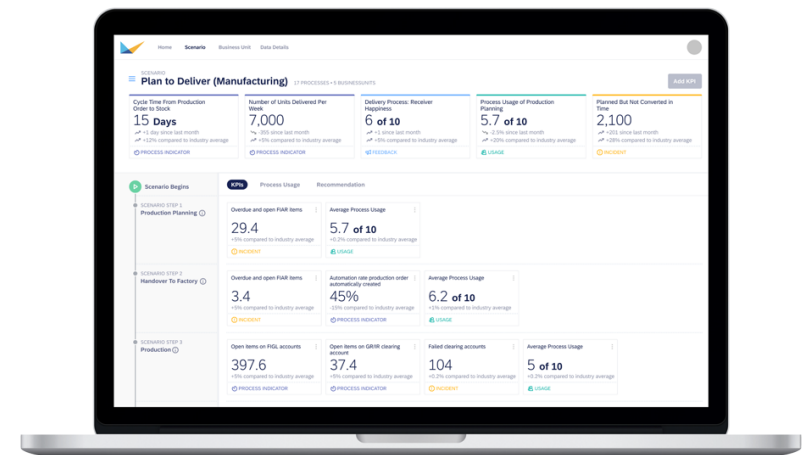
SAP Readiness Check



Learn the **technical requirements and actions** for a system conversion to S/4HANA.

Based on configuration and usage data for customers already on SAP ECC 6.x.





SAP Spotlight

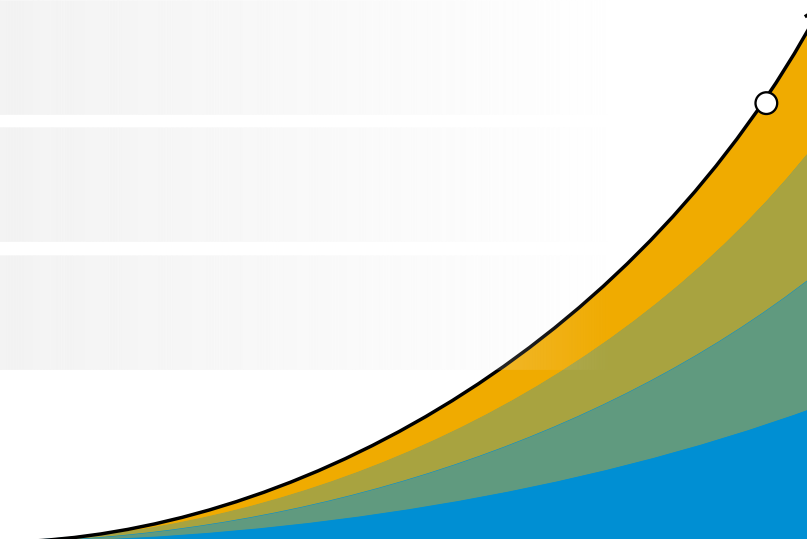


Actionable insights From All Your Systems
Spotlight helps you become **operationally excellent** and focus on what matters most.

To your personal process report with [Spotlight](#)

Results capturing

LoB 	Follow-up item 	Resources 	Action items 
Finance	<ul style="list-style-type: none"> Cash management Credit management 		Demo session to be organized by AE Recommend the use of a CAL image
S&P	<ul style="list-style-type: none"> Recommend ES or PE Service for further investigation on critical KPI's 		
Sales	<ul style="list-style-type: none"> Recommend ES or PE Service for further investigation on critical KPI's 		
Supply chain		<ul style="list-style-type: none"> Cards Game - get gamified with the capabilities 	
Manufacturing			
Asset management			



APPENDIX



Additional Tools, Assets and Services

Functional activities

- [SAP Help Portal for SAP S/4HANA 1909](#)
- [Fiori Apps Library](#)

Technical activities

- SAP Readiness Check
- Execute and Understand SAP Readiness Check with EGI Services via SAP Learning Hub
[Log into your SAP Learning Hub and search for EGI Readiness Check](#)

Data Volume Management

- Reduce Data Footprint
- [SAP Enterprise Support Academy and CQC Service](#)

For Additional Offerings please reach out to your SAP Representative



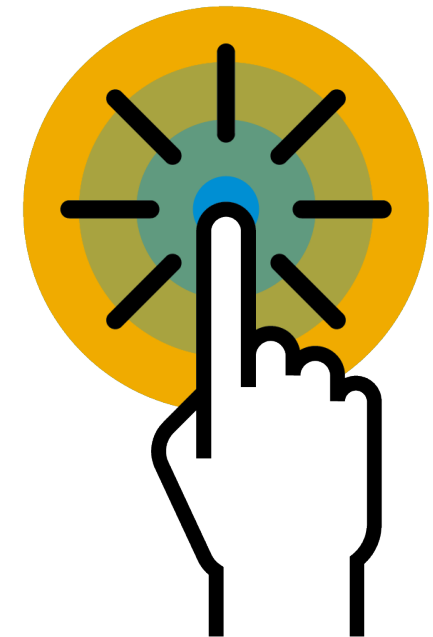
Additional Tools, Assets and Services

Transformation to the Intelligent Enterprise

- [Blog: Prepare for your first Conversion](#)
- CQC Services, i. e. CQC Going Live Support
[SAP Enterprise Support Academy and CQC Service](#)

Fiori setup and activation

- Role-based authorization model
- Fiori Launchpad as Central Entry Point within SAP S/4HANA
[SAP S/4HANA User Interface Technology Guide](#)



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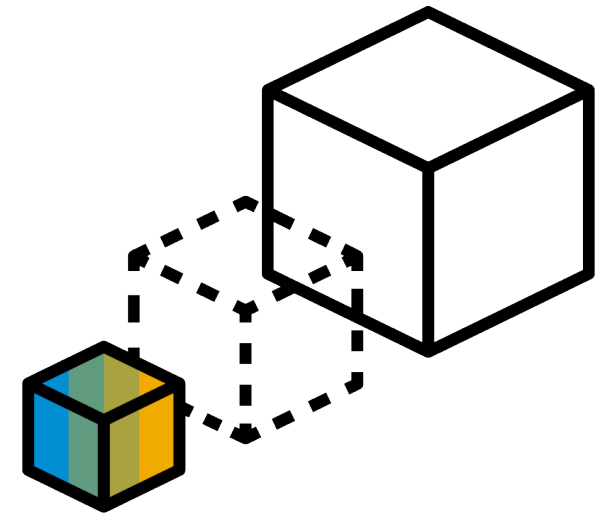
Additional Tools, Assets and Services

Harmonize System Landscape

- SAP Standard Processes are described in the [SAP Best Practice Explorer](#)

User Interface Strategy

- Fiori adaption of consolidated processes [Fiori Apps Library](#)



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